

Conflict Management (HRM 724)
Final Term Paper on 23 – 08 – 2015
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Q 1: Two neighbors are fighting with each other because one neighbor's dog continuously barks and other one get disturbed. Both are fighting for so many days but failed to find any solution. A street fellow offers to resolve the conflict. What type of mediation would suit this situation?

Q 2: Explain whether influence of power on conflict resolution is positive, negative or both. Elaborate with an example.

Q 3: What does BATNA stands for? While assessing the BATNA, why it is important to know the BATNA of other disputant in 5th step (Choose the best alternative) of BATNA assessment?

Q4: To form impression of someone, why category based processing is used more than the systematic processing.

Q 5: How Caucusing and instilling doubts are important tactics in evaluative mediation?

Q 6: What is Pareto efficiency? Explain its application in all five types of negotiations.

Q 7: Role of Panchayat and Jirga in Pakistan nowadays.

Q 8: A case of Mr. Zafar and Mr. Abdul was given in which both mutually agreed on arbitration, impartiality and confidentiality of arbitrator, and his decision for resolution of their conflict. Before the final decision, Mr. Zafar disagreed with the arbitration and left the case. Who should pay the incentive arbitration?

There was one more question which I forgot.

Remember me in your prayers.

Thanks a lot

